# Epitome .NET – selected enhancements in version 5.1



➲ The enhanced Epitome .NET version 5.1 from SoftBrands empowers you to create a business system that successfully manages your property, turns information into knowledge, and realises greater profits.

## General enhancements.

- New graphical user interface while maintaining Epitome for Windows structure
- Screen resolution can now be higher than 800x600 and fills the entire screen
- Switch from a client/server application to a hosted application
    - Upgrades are performed once on the database server, not every workstation
    - Pictures are centralised and available to all workstations
    - Support for thin client workstations (diskless PCs)
    - No need for middleware (citrix, terminal services) to access remotely
- Multiple sessions can be running on a single workstation
- All reports and forms displayed on screen are in PDF format for instant saving, emailing, or faxing
- Meal plans, break-out, and summary of charges through the point of sale (POS) system interface
- Support for electronic signature capture
- Performance and lock handling enhancements
- Online help activated
- Guest retrieval and data input from a driver's license swipe on cherry keyboards
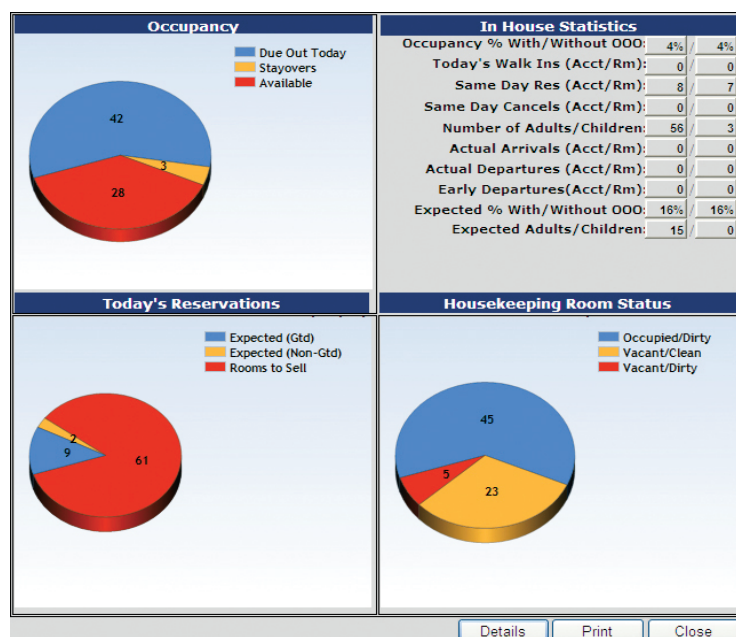
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- PCI certified/SDC 6.0 certified
- Multiple rate plans allocations
- Pro forma invoice
- Guest account details history view
- Room blocking with housekeeping status
- Reporting framework
- HTML email confirmation ability
- Sales bookings restriction ability

## Operations enhancements.

- Guest account
  - "Do not move" field is available if hard blocking a room
  - Email, fax, and mobile/telephone number are all fields on screen (not hidden)
  - Validation of email address format
  - Guest name has been split into 4 separate fields (salutation, first, middle, and last)
  - Guest arrival/departure time is noted on screen
  - Early departure and pre-registration queue
    - Displays a prompt for posting one night room and tax when guest departing early
    - Automatically allocates the first available ready room to the pre-registered guest
  - New fields for requested clean time and requested turndown time (saved to G/H and prints on housekeeping assignment report)
  - New fields for opt in/opt out of email and mail communications

- New display only fields for total package amount and number of nights if a package rate is selected
- Special codes can be sorted by category and can be property specific or global
- Ability to query for a guest based on the promotion number (frequent guest)
- Folio – line item transfer by all or partial (dollar amount or percentage)
- Folio – support for pro forma folio (show future charges before they are posted)
- Folio – break-out and summary of charges from the POS interface
- Pop-up if special codes are on an account with a date change
- Pop-up if auto transfer is on an account with a date change
- Room type change tracking with user-defined fields
- Stay date change tracking with user-defined fields

- Package plan enhancements
  - Ability to sell multiple packages per day per guest
  - Build up or build down of packages
  - Global packages or they can be restricted to specific rate plans
  - Ability to configure and sell meal plans with rates
  - Support for "allowance" in package configuration
  - Support for over/under transaction code posting by line item
  - Many more package enhancements
  - Full package view
    - PN: The number of package nights (for which the package is configured)
    - Package: The package amount without additional taxes
    - With tax: The package amount with additional taxes
  - Offset codes for packages
    - Unconsumed revenue
    - Allowance revenue

| Occupancy | |
|---|---|
| | Due Out Today |
| | Stayovers |
| | Available |
| 42 | |
| 3 | |
| 28 | |

| In House Statistics | | |
|---|---|---|
| Occupancy % With/Without OOO: | 4% | 4% |
| Today's Walk Ins (Acct/Rm): | 0 | 0 |
| Same Day Res (Acct/Rm): | 8 | 7 |
| Same Day Cancels (Acct/Rm): | 0 | 0 |
| Number of Adults/Children: | 56 | 3 |
| Actual Arrivals (Acct/Rm): | 0 | 0 |
| Actual Departures (Acct/Rm): | 0 | 0 |
| Early Departures(Acct/Rm): | 0 | 0 |
| Expected % With/Without OOO: | 16% | 16% |
| Expected Adults/Children: | 15 | 0 |

| Today's Reservations | |
|---|---|
| | Expected (Gtd) |
| | Expected (Non-Gtd) |
| | Rooms to Sell |
| 2 | |
| 9 | |
| 61 | |

| Housekeeping Room Status | |
|---|---|
| | Occupied/Dirty |
| | Vacant/Clean |
| | Vacant/Dirty |
| 45 | |
| 5 | |
| 23 | |

Details  Print  Close

- PCI DSS credit card security certification
    - User codes and passwords
        - Change password once in 60 to 90 days
        - Use at least seven characters in a pass code (alpha-numeric)
        - User not to use any of the four previous pass codes
    - Configurable credit card masking options
        - Unmask last 4 digits
        - Unmask first 6 digits
        - Unmask F6 L4 (first 6 digits and last 4 digits)
        - Complete masking
    - Configurable CVV and billing zip code option for manually entered numbers
    - EKEY manager application for credit card encryption in the database
    - Credit card number masking on all screens and reports
    - Security to denote who can view full credit card numbers
    - Contingency reports batched and saved to a file at defined intervals

## Security enhancements.

- Restrict postings to guest folio by user code
- Prompt when posting payment as a debit
- Restrict contra postings to guest folio by user code
- Print restrictions on folio payers by user
- Restricting rate amount overrides by user

## Printing enhancements.

- Epitome .NET works in partnership with the Adobe Acrobat, which allows to:
    - Preview a report
    - Print a report
    - Save a report to .pdf format
    - Send a report as an attachment in email
- Ability to print two invoices or receipts automatically

## International enhancements.

- Alternate folio — for printing of legal guest invoices and credit notes
- 3C credit card support and receipt printing
- Chip and pin credit card features
- Time zone handling for global installations
- Support for India luxury tax
- Thailand VAT tax requirements

➲ Epitome .Net 5.1 comes with stronger reporting functionality built into the system. The staff can customise and generate several reports including stay room type change report, departure change report, and restaurant management forecast report.

## Reporting framework – custom report generator.

- MS SQL 2005 reporting services
- Epitome data view and models
- Published data dictionary to add in building reports
- MS Visual Studios 2005
- Add custom reports to the Epitome reports window

## Added reports.

- Stay room type change report (G301) and departure change (G300)
- User activity report (G305) to view the various activities done by the user in a specific period of time like username, property, change type, date, time, and the account number
- Restaurant management forecast report (G309)

## Leasing enhancements.

- Additional A/R field on guest information form
- The automatic posting process within the utilities feature has been enhanced to have the 'utilities payer' configured
- 'Daily' column has been added to the room type leasing screen and the room code leasing screen
- Lease rates discrepancy report, L300 lists any accounts that show a difference between the configured rates (daily, weekly, monthly) and the lease rates entered in the lease icon
- Annual valuation split on sharers enhancement
- Partial leases to follow stay amendments enhancement

## Core interface.

- Exchange and synchronise guest, company, and travel agent profile between Mosaik CRM and Epitome
- HTNG compliant property web service
- Profile service can now synchronise following profiles:
    - Guest profile
    - Company profile
    - Travel agency profile
    - Account receivable profile
    - Group master profile
- Create, cancel, and edit profiles in one or more third party systems like (Mosaik CRM) and vice versa
- Secondary address synchronisation
- Epitome A/R synchronisation (centralised A/R)
    - Receives receivable account information and direct billing rules from Core accounts receivable module
    - Restricts A/R account activity in Epitome A/R module at properties
    - Automates A/R transfer in the night audit at corporate properties thus sending uploads of direct bill transactions to Core accounts receivable system on nightly basis
- Enhanced to add the A/R billing rules
- Restricts A/R activities on PMS and is managed by Core accounts receivable system
- Exclusive A/R account
- Nightly upload for Core accounts receivable system synch
    - Batch entity (Core accounts receivable system)
    - Detail entity (account information)
    - Charge detail entity (transaction detail)

## Profile enhancements (guest history, company history, A/R, and travel agency).

- Multiple rate plans linked to the profile with one default
- From history, can select an individual record and view the underlying guest account

## Group enhancements.

- Rate cut-off for group rates and group shoulder rates
- Separate reservation confirmation for group guests
- Secondary group name for lookup (i.e. Hewlett Packard and HP)

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